



May 4th, 2015

To Whom It May Concern,

As Vice President of Associated Piping Services, Inc. I have known Shelly Drakes, Sandy Elkins, and Elaine Cabrera for more than ten years. They are extremely professional, courteous, and motivated. With their superb customer service, they are dedicated to serving all of their tenants needs.

Shelly, Sandy, and Elaine work as a team to maintain the Terracotta Business Plaza to the highest level. I have performed work at many other properties in Orlando and have found that Terracotta Business Plaza is one of the cleanest best kept properties I have visited. It does not have a lot of tenant turnover and, in fact, most of their tenants have been there for many, many years.

They make good decisions when it comes to the maintenance of the property. I work with a lot of property managers that just care about the bottom line and do not take the needs of the tenant into consideration. Shelly, Sandy, and Elaine make decisions that improve the value of the property while keeping their tenants happy. I am sure that has a lot to do with their low tenant turnover. It has been a pleasure doing business with them and I look forward to many more years of working with them.

Sincerely,

Kenneth J. Smith, Vice President
Associated Piping Services, Inc.