



December 07, 2012

To Whom It May Concern,

The Colliers International Southeast Valley & Sky Harbor Airport Area Industrial Team recently had the opportunity and pleasure of representing Dalfen America Corp. in the sale of a 35,551 SF Freestanding Industrial Building located at 495 E. Warner Road in Chandler, AZ.

In our 26 years of combined experience in commercial real estate, we found Dalfen America Corp. to be a Seller who clearly communicates and understands the sale transaction process. The Team at Dalfen American Corp., in combination with their proactive and diligent legal counsel, made the sale process appear effortless and seamless from start to finish for everyone involved. It is refreshing to work with an extremely efficient, capable, thorough, ethical and committed group of professionals.

We look forward to working with Dalfen American Corp on leasing, acquisitions and dispositions within the Phoenix Industrial market. Their organization is first class at every level!

Sincerely,

COLLIERS INTERNATIONAL

A handwritten signature in black ink that reads "Mike Parker".

Mike Parker
Senior Vice President
602-222-5194

A handwritten signature in black ink that reads "Evan Koplman".

Evan Koplman
Senior Associate
602-222-5186